



EDUCATION CLIENT OPTIMIZES THE CLOUD WITH AWS

About the Client

Crosslake's client provides both educators and students with tools and supporting services to make the most of their diverse and disconnected data streams



Customer Challenge

The client utilized AWS to host their cloud environment, however, over time AWS costs had continued to rise until reaching 15% of revenue due to significant inefficiencies. Their environment had 500 machines in AWS with almost zero CPU usage and needed to be transformed to be a true multi-tenant system. Data hosting fees had also skyrocketed with multiple petabytes in S3 requiring data retention policy updates and long-term storage in Glacier.

Roadmap to Cloud Optimization

Through a Well Architected Review (WAR), Crosslake was able to assess their current environment and provide a roadmap towards AWS cloud optimization. Crosslake's team of certified AWS professionals crafted a solution to meet capacity requirements without having to overprovision or compromise capacity.

PRODUCTIVITY GAINS

359% ROI Eliminating Redundant AWS Assets

\$122K Cost Savings Optimizing Tenant Architecture